

REAL ESTATE NQF LEVEL 4 COURSE BREAKDOWN



The focus of this qualification has been designed to enable learners to be competent in a range of knowledge, skills, attitudes and values. The learners who achieve this qualification will be able to demonstrate competencies in real estate and will ensure that learners are capable of:

1. Analyse, evaluate and apply the Real Estate Code of Conduct and Ethics;
2. Demonstrating knowledge of the Real Estate environment and the various laws, rules and regulations that impact on the Real Estate function;
3. Performing the Real Estate function;
4. Applying the principles of financial planning to the Real Estate function;
5. Understands the Real Estate Code of Conduct;
6. Understand the various environments that impact on the Real Estate function and how they impact on the success of Real Estate transactions;
7. Understand the money laundering legislation and its implications in Real Estate transactions;
8. Knowledge of FAIS (Financial Advisory and Intermediary Services Act) in relation to how it impacts on the Real Estate sector;
9. Marketing, selling or leasing properties to achieve personal and business targets.

It is against this background that the programme has been clustered into the Seven Skills Programmes/ Learning Units.

Qualifying learners will have the necessary knowledge, skills and attitudes to function more effectively and in a professional manner, add value to their job and enhance their ability to follow and implement policies and procedures.

The units are as follows:

- LEARNING UNIT 1: INTRODUCTION TO REAL ESTATE
- LEARNING UNIT 2: REAL ESTATE LITERACY FUNDAMENTALS
- LEARNING UNIT 3: REAL ESTATE LEGISLATION
- LEARNING UNIT 4: FUNCTIONAL MATHEMATICS
- LEARNING UNIT 5: REAL ESTATE PRACTICE
- LEARNING UNIT 6: REAL ESTATE FUNCTIONS (STREAM 1)

LEARNING UNIT 7: FACILITIES AND ASSET MANAGEMENT (STREAM 2)